



Dear Parents:

It is with great excitement that we extend an invitation to join the instrumental music program at your school. We are looking forward to a wonderful year of making music!

Each year students eagerly await their turn to join/rejoin our instrumental music program. The study of music could be one of the most valuable steps in your child's education. Some of the benefits your child can receive from it are responsibility, mental discipline, teamwork, self-esteem, and above all an enjoyment and lifelong appreciation of music. They will also be participating with a positive peer group that can influence their success in other academic and social areas. Our experience as music teachers has convinced us that any child willing to put in a reasonable amount of effort can succeed.

Parents and students often wonder if the time required in music will hinder other studies. The National Association of Elementary School Principals reports that children who participate in music often excel in academic areas. Their study shows that music can enhance reading, writing, math, history, art, eye-hand coordination, memory, self-discipline, and the ability to follow directions.

Attached to this letter is a list of frequently asked questions about the program, including grade eligibility.

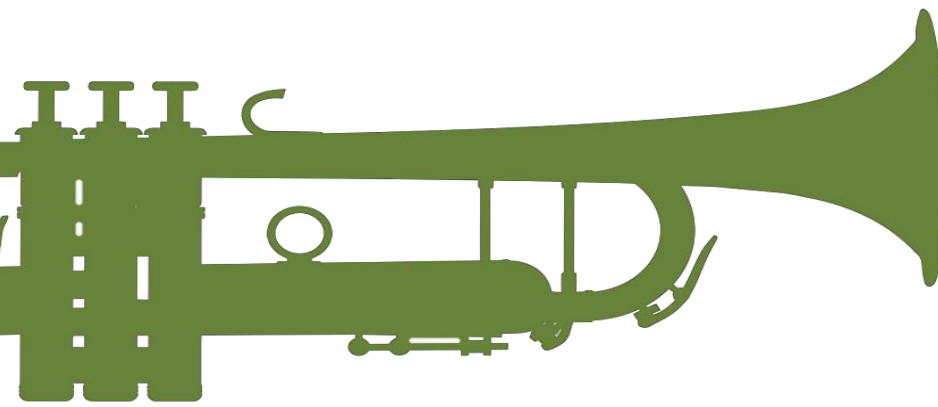
HOW TO JOIN

- To enroll, please visit <https://nemusicprograms.com>
 - Instrument rental options are available for those needing a musical instrument
- Questions? – Please contact us at 888-636-2439

We are passionate about growing a new generation of musicians, music lovers, and future patrons of the arts. Please join us in 2024-25 in what we know will be a transformative experience for your child.

Sincerely,

Daryl Balseiro
Music Supervisor and General Manager
Northeastern Music Programs



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PO Box 474
Hanover PA 17331



info@nemusicprograms.com
<https://nemusicprograms.com>



Learn to play a musical instrument!

Each year, students have the opportunity to join their school band and learn a musical instrument. Learning a musical instrument is one of the best decisions you will ever make! Enroll your child in band today and begin a musical journey that can last a lifetime!

Lessons and Rehearsals

- ♪ Students attend weekly small group lessons during the school day. Daytime lesson times rotate each week so students do not miss the same class.
- ♪ There are also weekly full band rehearsals before or after school.
- ♪ The band will play a minimum of 2 concerts - holiday and spring.

Lesson Tuition Costs

- ♪ The current tuition rate is \$88 per month, paid in 9 monthly installments.
- ♪ Multiple payment plans and family discounts are available.
- ♪ Customers that enroll in an annual plan before October will receive 10% off the standard annual rate.

Musical Instrument Costs

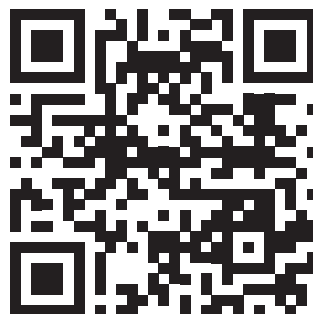
- ♪ If needed, students can rent an instrument directly from our parent company, Menchey Music Service.
- ♪ Instruments and materials are delivered directly to your school.
- ♪ Rental prices vary by instrument.
- ♪ Instrument purchase options are available.



First lesson date:
Varies by school

Start dates are determined on a by school basis. First lesson dates can be found on the enrollment page on our company website. Please contact your school's music for more information.

ENROLL TODAY!



Why Northeastern Music?

- ♪ We have 40+ years experience providing music programs to schools.
- ♪ We believe that every child deserves the gift of music!
- ♪ No commitment. You can cancel at anytime.



Musical Instrument Rental Purchase Program



2024 Rental Rates

instrument packages tailored to your child's school music program

- Special rental rates for Northeastern Music Students
- Rental purchase with return option
- Rates include maintenance & replacement protection
- Instrument switching and trade up program
- Regular pickup & delivery service to your child's school

Band Instrument Rates

Monthly Rental Rate includes M&R*

Flute, Clarinet, Trumpet, Trombone, Drum Kit, Bell Kit
\$32.99

Alto Sax
\$45.99

Oboe, French Horn, Tenor Sax, Baritone
\$55.99

String Instrument Rates

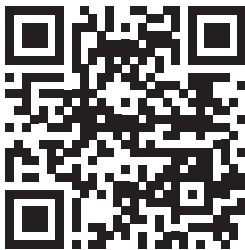
Monthly Rental Rate includes M&R*

Violin & Viola Fractional Size
\$24.99

Cello Fractional Size
\$42.99

String Bass Fractional Size
\$62.99

ENROLL TODAY!



BAND: 80% of your payments apply toward purchase of a similar new student grade instrument. All prices before tax. STRING: 100% of your fractional instrument payments apply toward a full size student instrument. Full size string instruments rent at slightly higher monthly rates than fractional size instruments. All prices before tax. *M&R* is Maintenance and Replacement coverage. With this teacher recommended coverage, we cover all routine instrument maintenance, replacement coverage should the instrument be stolen or irreparable, and loaner instruments while your instrument is in our service department.

Rental Rates effective until August 14, 2025

menchey
music service, inc.

Menchey Means Music.



888-636-2439
nemusicprograms.com

Tuition rates through September 30

Annual Plans		
One-time payment due at enrollment		
	Registration Fee	One-time payment Reflects 10% discount
Single Student	\$30.00	\$712.80
Family Plan	\$60.00	\$1,073.25

Installment Plans		
1 st installment due at enrollment, then monthly on the 1 st of each month through May 1.		
	Registration Fee	Monthly Installment
Single Student	\$30.00	\$88.00
Family Plan	\$60.00	\$132.50

Tuition rates beginning October 1

Annual Plans		
One-time payment due at enrollment		
	Registration Fee	One-time payment
Single Student	\$30.00	\$792.00
Family Plan	\$60.00	\$1,192.50

Installment Plans		
1 st installment due at enrollment, then monthly on the 1 st of each month through May 1.		
	Registration Fee	Monthly Installment
Single Student	\$30.00	\$99.00
Family Plan	\$60.00	\$149.06

**Enroll early to get the most value
out of your membership!**

***Tuition rates do not include the cost of an instrument.
Rental instruments are available for an additional fee.**



INSTRUMENTAL MUSIC FAQS FOR PARENTS



Does my child need to know how to play an instrument to join?

No. We teach your child everything he/she needs to know to play their musical instrument.

When do lessons begin for students?

First lesson dates vary by school. Dates are listed on the enrollment page when you register your child for lessons. Once registered, you can expect an email from your child's teacher within a week of the first lesson.

When do lessons occur?

Your child will receive one (1) 30-minute small group lesson each week. **All lessons are scheduled during the school day.** Lessons are scheduled on a rotating basis so students don't miss the same class each week.

What grades are eligible to participate?

In most schools, students can sign up for a string instrument as early as 3rd grade, and band instruments starting in 4th grade. Some schools have different requirements. Contact your school or music teacher to confirm specific offerings.

How much does participation cost?

There are two components to participation in the program: tuition and a **quality** musical instrument. Refer to the attached flyers for tuition and rental instrument pricing.

If my child doesn't sign up now, will he/she be able to later?

Although we do not recommend delaying enrollment in the program, we do welcome registrations throughout the year. Students that join the program mid-year will have to work diligently to catch up to their peers. Our teachers will do their best to get your child caught up.

Will participation affect my child's grades in other subjects?

It will almost surely help them. Research has shown that band has a positive influence on other studies. Music students consistently average higher grades than non-music students.

Can you be in the band/orchestra and be involved in other school activities like sports, cheerleading, dance, step, chorus, or art?

Absolutely! Most of our music students are involved in other electives and activities.

My child is involved in so many activities. Won't those activities affect his/her performance in band/orchestra and vice versa?

Music students often have many varied interests that make them among the busiest students in the school. The experience that they gain in balancing these interests and activities often proves to be one of life's most valuable lessons.

What should I do if my child is struggling?

Practice is a key component for improvement; students must practice in order to improve. If your child is practicing and still struggling with their instrument, contact your child's music teacher for suggestions. Above all else, remain positive and encouraging as your child learns this new skill.

Will my child have an opportunity to perform?

Yes! For beginning students, your child will have at least 1 performance this year. For advanced students, there will be a minimum of 2 performance per year. In addition to school concerts, there are other opportunities to perform in our annual Northeastern Honor Band festival, Archdiocese festivals, and other performances arranged by your child's teacher.



HOW TO ENROLL



Enroll Online

ENROLL* your child in the band program at
www.nemusicprograms.com

DURING THIS PROCESS YOU WILL BE ABLE TO:

- REGISTER FOR LESSONS
- RENT AN INSTRUMENT
- PURCHASE ACCESSORIES

OR



Call Us

Our customer service representatives are ready to assist you by calling:

1-888-MENCHEY (636-2439)